

January - April 2021

Berlin

| MARKETS                        | ARRIVALS       |              |                |              | BEDNIGHTS      |              |                  |              | SHARE        | DURATION   | RANK   |
|--------------------------------|----------------|--------------|----------------|--------------|----------------|--------------|------------------|--------------|--------------|------------|--------|
|                                | Apr.           |              | Jan.-Apr.      |              | Apr.           |              | Jan.-Apr.        |              | Jan.-Apr.    | of STAY    | Overn. |
|                                | total          | % *          | total          | % *          | total          | % *          | total            | % *          | %            | days       |        |
| <b>Total</b>                   | <b>110,331</b> | <b>114.5</b> | <b>397,507</b> | <b>-83.2</b> | <b>354,563</b> | <b>118.2</b> | <b>1,311,757</b> | <b>-76.5</b> | <b>100.0</b> | <b>3.3</b> |        |
| <b>Germany</b>                 | <b>95,625</b>  | <b>104.6</b> | <b>344,136</b> | <b>-77.6</b> | <b>286,676</b> | <b>112.0</b> | <b>1,054,221</b> | <b>-67.8</b> | <b>80.4</b>  | <b>3.1</b> |        |
| <b>Total foreign countries</b> | <b>14,706</b>  | <b>212.6</b> | <b>53,371</b>  | <b>-93.5</b> | <b>67,887</b>  | <b>148.9</b> | <b>257,536</b>   | <b>-88.9</b> | <b>19.6</b>  | <b>4.8</b> |        |
| <b>Total Europe</b>            | <b>12,139</b>  | <b>241.4</b> | <b>43,639</b>  | <b>-93.0</b> | <b>51,207</b>  | <b>192.9</b> | <b>193,950</b>   | <b>-88.7</b> | <b>75.3</b>  | <b>4.4</b> |        |
| <b>Europe</b>                  |                |              |                |              |                |              |                  |              |              |            |        |
| Poland                         | 2,192          | 199.9        | 8,303          | -77.3        | 8,986          | 142.9        | 34,657           | -59.9        | 2.6          | 4.2        | 1      |
| Italy                          | 735            | x            | 2,443          | -95.7        | 4,514          | x            | 14,401           | -91.7        | 1.1          | 5.9        | 2      |
| United Kingdom                 | 603            | 16.0         | 2,337          | -97.5        | 2,716          | 23.4         | 13,357           | -94.7        | 1.0          | 5.7        | 3      |
| France                         | 694            | x            | 2,737          | -93.7        | 3,151          | x            | 12,892           | -89.3        | 1.0          | 4.7        | 4      |
| Spain                          | 650            | x            | 2,418          | -95.6        | 3,010          | 352.6        | 11,472           | -93.2        | 0.9          | 4.7        | 5      |
| Austria                        | 1,044          | 440.9        | 3,187          | -87.2        | 3,028          | 237.6        | 10,062           | -83.1        | 0.8          | 3.2        | 6      |
| Netherlands                    | 734            | 161.2        | 2,593          | -94.3        | 2,173          | 104.6        | 8,319            | -93.0        | 0.6          | 3.2        | 7      |
| Romania                        | 370            | 478.1        | 1,510          | -72.2        | 1,844          | 418.0        | 7,909            | -49.6        | 0.6          | 5.2        | 8      |
| Russia                         | 360            | 400.0        | 1,289          | -96.7        | 2,080          | 272.8        | 7,497            | -93.1        | 0.6          | 5.8        | 9      |
| Switzerland                    | 629            | 192.6        | 2,219          | -92.9        | 1,731          | 174.3        | 6,375            | -92.0        | 0.5          | 2.9        | 10     |
| Ukraine                        | 275            | x            | 1,061          | -92.7        | 1,762          | 167.8        | 5,939            | -85.1        | 0.5          | 5.6        | 11     |
| Czech Republic                 | 454            | x            | 1,382          | -86.4        | 1,607          | x            | 5,437            | -76.2        | 0.4          | 3.9        | 12     |
| Slovakia                       | 202            | x            | 606            | -72.1        | 1,663          | 371.1        | 5,039            | -27.8        | 0.4          | 8.3        | 13     |
| Denmark                        | 244            | 258.8        | 795            | -96.9        | 1,344          | x            | 4,578            | -93.4        | 0.3          | 5.8        | 14     |
| Bulgaria                       | 132            | 131.6        | 579            | -79.6        | 1,072          | 194.5        | 4,360            | -49.5        | 0.3          | 7.5        | 15     |
| Turkey                         | 208            | 193.0        | 915            | -92.5        | 978            | 77.8         | 3,660            | -88.4        | 0.3          | 4.0        | 16     |
| Slovenia                       | 88             | x            | 420            | -77.5        | 865            | x            | 3,644            | -33.1        | 0.3          | 8.7        | 17     |
| Lithuania                      | 143            | x            | 525            | -85.4        | 664            | x            | 2,844            | -69.7        | 0.2          | 5.4        | 18     |
| Belgium                        | 197            | 347.7        | 821            | -95.3        | 570            | 310.1        | 2,544            | -94.3        | 0.2          | 3.1        | 19     |
| Croatia                        | 101            | 431.6        | 333            | -84.1        | 522            | 350.0        | 2,412            | -61.4        | 0.2          | 7.2        | 20     |
| Greece                         | 148            | 492.0        | 692            | -92.0        | 602            | 374.0        | 2,314            | -91.5        | 0.2          | 3.3        | 21     |
| Hungary                        | 166            | 176.7        | 549            | -89.9        | 630            | 228.1        | 2,210            | -84.4        | 0.2          | 4.0        | 22     |
| Sweden                         | 178            | 314.0        | 649            | -96.3        | 502            | 188.5        | 2,137            | -95.4        | 0.2          | 3.3        | 23     |
| Ireland, Republic              | 61             | 117.9        | 279            | -97.4        | 301            | -49.7        | 1,534            | -95.2        | 0.1          | 5.5        | 24     |

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| MARKETS                  | ARRIVALS |       |           |       | BEDNIGHTS |       |           |       | SHARE     | DURATION | RANK   |
|--------------------------|----------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|----------|--------|
|                          | Apr.     |       | Jan.-Apr. |       | Apr.      |       | Jan.-Apr. |       | Jan.-Apr. | of STAY  | Overn. |
|                          | total    | % *   | total     | % *   | total     | % *   | total     | % *   | %         | days     |        |
| Portugal                 | 142      | x     | 420       | -94.6 | 490       | 292.0 | 1,376     | -93.8 | 0.1       | 3.3      | 25     |
| Finland                  | 77       | 208.0 | 372       | -96.9 | 325       | 235.1 | 1,291     | -96.0 | 0.1       | 3.5      | 26     |
| Norway                   | 51       | 183.3 | 289       | -97.1 | 149       | 55.2  | 1,055     | -96.1 | 0.1       | 3.7      | 27     |
| Latvia                   | 137      | x     | 413       | -90.4 | 390       | 34.0  | 1,016     | -91.0 | 0.1       | 2.5      | 28     |
| Estonia                  | 124      | x     | 248       | -91.3 | 368       | x     | 865       | -88.6 | 0.1       | 3.5      | 29     |
| Luxembourg               | 42       | 366.7 | 175       | -93.8 | 113       | 162.8 | 526       | -92.5 | 0.0       | 3.0      | 30     |
| Cyprus                   | 27       | 125.0 | 65        | -93.2 | 74        | 76.2  | 242       | -92.7 | 0.0       | 3.7      | 31     |
| Malta                    | 22       | x     | 73        | -91.8 | 30        | 200.0 | 223       | -91.8 | 0.0       | 3.1      | 32     |
| Iceland                  | 11       | x     | 37        | -96.6 | 87        | x     | 167       | -95.0 | 0.0       | 4.5      | 33     |
| Other European countries | 898      | 72.7  | 2,905     | -82.2 | 2,866     | 58.5  | 11,596    | -75.4 | 0.9       | 4.0      |        |

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| MARKETS                                      | ARRIVALS     |              |              |              | BEDNIGHTS    |             |               |              | SHARE      | DURATION   | RANK   |
|--|--------------|--------------|--------------|--------------|--------------|-------------|---------------|--------------|------------|------------|--------|
|  | Apr.         |              | Jan.-Apr.    |              | Apr.         |             | Jan.-Apr.     |              | Jan.-Apr.  | of STAY    | Overn. |
|  | total        | % *          | total        | % *          | total        | % *         | total         | % *          | %          | days       |        |
| <b>OVERSEAS</b>                              |              |              |              |              |              |             |               |              |            |            |        |
| USA  | 601          | 159.1        | 2,319        | -95.9        | 2,777        | 45.7        | 11,156        | -93.0        | 0.9        | 4.8        | 1      |
| Brazil                                       | 41           | 46.4         | 197          | -98.4        | 608          | 9.0         | 3,091         | -92.7        | 0.2        | 15.7       | 2      |
| Canada                                       | 97           | x            | 267          | -95.7        | 689          | x           | 1,763         | -90.4        | 0.1        | 6.6        | 3      |
| Central America, Caribbean                   | 72           | 71.4         | 291          | -94.8        | 323          | 8.8         | 1,644         | -90.2        | 0.1        | 5.6        | 4      |
| Other North American countries               | 6            | x            | 19           | x            | 68           | 106.1       | 234           | -90.1        | 0.0        | 12.3       |        |
| Other South American countries               | 111          | 131.3        | 501          | -96.5        | 1,873        | 171.4       | 6,987         | -84.1        | 0.5        | 13.9       |        |
| <b>Total America</b>                         | <b>928</b>   | <b>154.2</b> | <b>3,594</b> | <b>-96.3</b> | <b>6,338</b> | <b>80.3</b> | <b>24,875</b> | <b>-91.2</b> | <b>1.9</b> | <b>6.9</b> |        |
| India  | 135          | x            | 603          | -83.9        | 1,644        | 184.9       | 6,073         | -50.8        | 0.5        | 10.1       | 1      |
| Arabic Gulf States                           | 149          | 302.7        | 546          | -89.6        | 891          | 249.4       | 4,204         | -78.4        | 0.3        | 7.7        | 2      |
| Israel                                       | 118          | x            | 373          | -97.9        | 627          | 246.4       | 2,411         | -96.2        | 0.2        | 6.5        | 3      |
| China, incl. Hongkong                        | 125          | 166.0        | 377          | -96.5        | 519          | 148.3       | 1,606         | -94.4        | 0.1        | 4.3        | 4      |
| Japan  | 22           | 83.3         | 129          | -98.3        | 248          | 110.2       | 806           | -95.7        | 0.1        | 6.2        | 5      |
| South Korea                                  | 26           | 100.0        | 99           | -98.1        | 128          | 113.3       | 592           | -96.3        | 0.0        | 6.0        | 6      |
| Taiwan                                       | 7            | x            | 43           | -98.2        | 153          | 0.7         | 554           | -90.8        | 0.0        | 12.9       | 7      |
| Other Asian countries                        | 544          | 113.3        | 1,914        | -88.1        | 3,260        | 14.5        | 11,172        | -76.8        | 0.9        | 5.8        |        |
| <b>Total Asia</b>                            | <b>1,126</b> | <b>180.8</b> | <b>4,084</b> | <b>-94.0</b> | <b>7,470</b> | <b>69.8</b> | <b>27,418</b> | <b>-87.1</b> | <b>2.1</b> | <b>6.7</b> |        |
| Australia                                    | 31           | 14.8         | 187          | -98.2        | 192          | 64.1        | 907           | -97.2        | 0.1        | 4.9        | 1      |
| New Zealand, Oceania                         | 11           | x            | 77           | -95.5        | 59           | -43.8       | 177           | -96.9        | 0.0        | 2.3        | 2      |
| <b>Total Australia, New Zealand, Oceania</b> | <b>42</b>    | <b>50.0</b>  | <b>264</b>   | <b>-97.8</b> | <b>251</b>   | <b>13.1</b> | <b>1,084</b>  | <b>-97.2</b> | <b>0.1</b> | <b>4.1</b> |        |
| South Africa                                 | 14           | x            | 79           | -95.8        | 285          | x           | 808           | -85.6        | 0.1        | 10.2       |        |
| Other African countries                      | 285          | 166.4        | 1,064        | -87.6        | 1,409        | 55.9        | 5,511         | -81.0        | 0.4        | 5.2        |        |
| No information on residence                  | 172          | -28.9        | 647          | -95.1        | 927          | 30.7        | 3,890         | -87.1        | 0.3        | 6.0        |        |

\*Compared to 2020

x: no valid data

January - April 2021

Berlin

**Top-10- Bednights in Berlin  
by country of origin (YTD)**

| Country of origin | total     | %*    |
|-------------------|-----------|-------|
| Germany           | 1,054,221 | -67.8 |
| Poland            | 34,657    | -59.9 |
| Italy             | 14,401    | -91.7 |
| United Kingdom    | 13,357    | -94.7 |
| France            | 12,892    | -89.3 |
| Spain             | 11,472    | -93.2 |
| USA               | 11,156    | -93.0 |
| Austria           | 10,062    | -83.1 |
| Netherlands       | 8,319     | -93.0 |
| Romania           | 7,909     | -49.6 |

**Bednights (percentage)**

| Domestic / International    |       |                      |       |
|-----------------------------|-------|----------------------|-------|
| January - December 2020     |       | January - April 2021 |       |
| Germany                     | 69.7% | Germany              | 80.4% |
| International               | 30.3% | International        | 19.6% |
| Germany / Europe / Overseas |       |                      |       |
| January - December 2020     |       | January - April 2021 |       |
| Germany                     | 69.7% | Germany              | 80.4% |
| Europe (w/o Germany)        | 23.8% | Europe (w/o Germany) | 14.8% |
| Overseas                    | 6.5%  | Overseas             | 4.8%  |

**Statistics of bednights**
**Source Markets and occupancy rate by type of accommodation**

| Type of accommodation             | Total       |       | Germany <sup>1</sup> |       | International <sup>1</sup> |       | Occupancy % |           | Occupancy % |           | Available |       | Facilities** |
|-----------------------------------|-------------|-------|----------------------|-------|----------------------------|-------|-------------|-----------|-------------|-----------|-----------|-------|--------------|
|                                   | total       | %*    | total                | %*    | total                      | %*    | beds        | rooms     | beds        | rooms     | beds      | rooms | Facilities** |
|                                   | Jan. - Mar. |       |                      |       |                            |       | Mar.        | Jan.-Mar. | Mar.        | Jan.-Mar. | Mar.      | Mar.  | Mar.         |
| Total accommodations <sup>2</sup> | 1,311,757   | -76.5 | 1,054,221            | -67.8 | 257,536                    | -88.9 | 10.9        | 10.2      | ns          | ns        | 109,491   | ns    | 567          |
| Total hotel properties            | 989,804     | -78.9 | 832,173              | -70.4 | 157,631                    | -91.6 | 9.5         | 8.9       | ns          | ns        | 95,001    | ns    | 457          |
| Hotels                            | 552,353     | -80.4 | 455,871              | -72.4 | 96,482                     | -91.8 | 8.9         | 8.4       | ns          | ns        | 56,410    | ns    | 164          |
| Hotels (breakfast only)           | 404,429     | -76.9 | 346,693              | -68.5 | 57,736                     | -91.1 | 10.3        | 9.6       | ns          | ns        | 36,267    | ns    | 218          |
| Guesthouses                       | 2,362       | -68.0 | 2,145                | -51.8 | 217                        | -92.6 | 8.3         | 10.6      | ns          | ns        | 197       | ns    | 8            |
| Boarding houses                   | 30,660      | -69.9 | 27,464               | -53.5 | 3,196                      | -92.5 | 12.5        | 11.6      | ns          | ns        | 2,127     | ns    | 67           |
| Other accommodations              | 321,953     | -64.3 | 222,048              | -51.1 | 99,905                     | -77.6 | 19.6        | 18.5      | ns          | ns        | 14,490    | ns    | 110          |
| Camping sites                     | 906         | -81.1 | 814                  | -81.4 | 92                         | -78.0 | 0.8         | 0.5       | ns          | ns        | 1,860     | ns    | 6            |

<sup>1</sup> Share Germany/International of Total

<sup>2</sup> Occupancy, available rooms and facilities without Camping sites

\* Compared to 2020

\*\* Number of accommodations available in reporting month

ns = not specified